



MINISTRY OF HUMAN RESOURCE



PERKESO

# MYFutureJobs Finance Talent Day JOHOR

 5 March 2026 | 11.00am – 4.00pm

 alrajhi bank Malaysia,  
Taman Molek, Johor Bahru

For more information, please visit

[www.myfuturejobs.gov.my/careerfair](http://www.myfuturejobs.gov.my/careerfair)

MYFutureJobs 





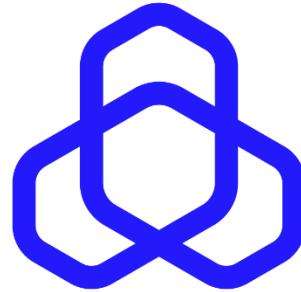
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alrajhi bank Malaysia,  
Taman Molek, Johor Bahru

PARTICIPATING EMPLOYERS

مصرف الراجحي  
alrajhi bank



**alrajhi bank Malaysia**  
Taman Molek, Johor Bahru

OPEN POSITIONS:  
**RELATIONSHIP MANAGER**

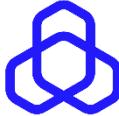
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## LIST OF VACANCIES

مصرف الراجحي  
alrajhi bank



alrajhi bank Malaysia,  
Taman Molek, Johor Bahru

## OPEN POSITIONS: RELATIONSHIP MANAGER

*As an alrajhi bank Malaysia Relationship Manager, you will cultivate and manage a portfolio of Affluent and Diamond Affluent clients. This involves building strong relationships, understanding their unique financial needs, and offering tailored Shariah-compliant wealth solutions to help them achieve their financial goals.*

### Responsibilities:

- **AUM Growth:** Proactively acquire new Affluent and Diamond Affluent clients to drive AUM growth.
- **Wealth Advisory:** Offer personalized financial solutions and planning services to clients.
- **Portfolio Management:** Retain clients and increase wallet share through effective cross-selling strategies.
- **Compliance:** Ensure adherence to all relevant regulations, including BNM and AMLA/CFT guidelines, as well as internal bank policies.

### Requirements:

- **Experience:** Minimum of 3 years' experience as a Relationship Manager in Banking or Wealth Sales.
- **Licensing:** Must hold active FIMM (UT), IPPC/PCE, and TBE licenses.
- **Market Knowledge:** Comprehensive understanding of the High Net Worth (HNW) market in Johor Bahru.
- **Skills:** Proficient in MS Excel.
- **Attributes:** Highly driven and motivated to exceed assigned goals.
- **Performance:** Proven track record of achieving targets.

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**MYFutureJobs**

*Penyedia Perkhidmatan Pekerjaan Negara Anda*